

## Sigma Alimentos, S.A. de C.V. and Subsidiaries

### STATEMENT OF FINANCIAL POSITION



Information in thousands

	(Thousands of pesos)		(Thousands of U.S. Dollars)	
	Dec '16	Dec '15	Dec '16 <sup>(1)</sup>	Dec '15 <sup>(2)</sup>
<b>ASSETS</b>				
<b>CURRENT ASSETS:</b>				
Cash and cash equivalents	12,837,614	8,448,094	621,255	490,983
Restricted cash	123,973	215,073	5,999	12,500
Customers, net	6,662,529	5,855,825	322,422	340,326
Income tax recoverable	846,056	664,842	40,943	38,639
Inventories	13,751,274	12,018,969	665,470	698,513
Other current assets	2,720,782	2,347,367	131,668	136,423
<b>Total current assets</b>	<b>36,942,228</b>	<b>29,550,171</b>	<b>1,787,758</b>	<b>1,717,384</b>
<b>NON-CURRENT ASSETS:</b>				
Property, plant and equipment, net	33,089,282	26,598,056	1,601,301	1,545,814
Intangible assets, net	15,753,001	13,704,500	762,340	796,472
Goodwill	10,911,843	9,538,822	528,061	554,373
Deferred income tax	2,995,464	1,956,551	144,960	113,710
Investments in associates and joint ventures	945,968	808,651	45,779	46,997
Other non-current assets	122,982	1,031,170	5,951	59,930
<b>Total non-current assets</b>	<b>63,818,540</b>	<b>53,637,749</b>	<b>3,088,391</b>	<b>3,117,297</b>
<b>Total assets</b>	<b>100,760,768</b>	<b>83,187,920</b>	<b>4,876,149</b>	<b>4,834,681</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
<b>CURRENT LIABILITIES:</b>				
Current debt	442,238	2,413,177	21,401	140,248
Notes payables	57,415	20,970	2,779	1,219
Suppliers	21,376,345	15,916,190	1,034,473	925,010
Income tax payable	667,648	737,831	32,310	42,881
Provisions	211,005	207,763	10,211	12,075
Other current liabilities	4,964,415	4,505,987	240,244	261,877
<b>Total current liabilities</b>	<b>27,719,066</b>	<b>23,801,918</b>	<b>1,341,417</b>	<b>1,383,310</b>
<b>NON-CURRENT LIABILITIES:</b>				
Non-current debt	47,400,372	38,885,415	2,293,862	2,259,926
Notes payables	345,805	296,301	16,735	17,220
Deferred income taxes	3,846,026	3,876,662	186,122	225,302
Employees benefits	1,117,998	951,176	54,104	55,280
Provisions	348,473	576,246	16,863	33,491
Income tax payable	2,460,047	398,749	119,050	23,174
Other non-current liabilities	475,413	48,253	23,007	2,804
<b>Total pasivo a largo plazo</b>	<b>55,994,134</b>	<b>45,032,803</b>	<b>2,709,742</b>	<b>2,617,198</b>
<b>Total liabilities</b>	<b>83,713,200</b>	<b>68,834,721</b>	<b>4,051,159</b>	<b>4,000,508</b>
<b>STOCKHOLDERS' EQUITY</b>				
Total controlling interest:	16,429,584	13,853,575	795,082	805,136
Total non-controlling interest:	617,984	499,625	29,906	29,037
<b>Total stockholders' equity</b>	<b>17,047,568</b>	<b>14,353,200</b>	<b>824,989</b>	<b>834,173</b>
<b>Total liabilities and stockholders' equity</b>	<b>100,760,768</b>	<b>83,187,921</b>	<b>4,876,148</b>	<b>4,834,681</b>

(1) Translated into U.S. Dollars, solely for the convenience of the reader, using an exchange rate of Ps. 20.6640 per U.S. Dollar, the exchange rate published by the Mexican Central Bank for payment of obligations denominated in U.S. dollars on December 31, 2016.

(2) Translated into U.S. Dollars, solely for the convenience of the reader, using an exchange rate of Ps. 17.2065 per U.S. Dollar, the exchange rate published by the Mexican Central Bank for payment of obligations denominated in U.S. dollars on December 31, 2015.

## Sigma Alimentos, S.A. de C.V. and Subsidiaries

### STATEMENT OF INCOME



Information in thousands

	(Thousands of pesos)		(Thousands of U.S. Dollars)	
	IV Quarter 16	IV Quarter 15	IV Quarter 16 <sup>(1)</sup>	IV Quarter 15 <sup>(2)</sup>
Revenue	28,521,486	24,825,281	1,438,166	1,482,099
Cost of sales	(20,602,173)	(17,762,236)	(1,038,703)	(1,060,504)
<b>Gross profit</b>	<b>7,919,312</b>	<b>7,063,045</b>	<b>399,463</b>	<b>421,595</b>
Selling expenses	(4,393,911)	(4,069,866)	(221,863)	(243,012)
Administrative expenses	(1,102,005)	(1,020,257)	(55,861)	(61,011)
Other income (expenses), net	(328,161)	1,987,352	(16,047)	119,887
<b>Operating profit</b>	<b>2,095,235</b>	<b>3,960,275</b>	<b>105,692</b>	<b>237,459</b>
Comprehensive financial expenses, net	(696,620)	(458,048)	(34,975)	(27,574)
Equity in income (loss) of associates	16,329	8,737	825	527
<b>Profit before income tax</b>	<b>1,414,943</b>	<b>3,510,964</b>	<b>71,541</b>	<b>210,412</b>
Income tax	(103,932)	(927,128)	(6,105)	(56,076)
<b>Net consolidated profit</b>	<b>1,311,011</b>	<b>2,583,836</b>	<b>65,436</b>	<b>154,336</b>
Profit (loss) attributable to:				
<b>Controlling interest</b>	<b>1,297,194</b>	<b>2,503,785</b>	<b>64,746</b>	<b>149,522</b>
<b>Non-controlling interest</b>	<b>13,816</b>	<b>80,051</b>	<b>690</b>	<b>4,814</b>

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## Sigma Alimentos, S.A. de C.V. and Subsidiaries

### STATEMENT OF CASH FLOW



Information in thousands

	(Thousands of pesos)		(Thousands of U.S. Dollars)	
	IV Quarter 16	IV Quarter 15	IV Quarter 16 <sup>(1)</sup>	IV Quarter 15 <sup>(2)</sup>
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>				
Profit before income tax	1,414,943	3,510,964	71,541	210,412
Depreciation and amortization	932,852	769,897	47,027	45,932
Gain on sale of property, plant and equipment	(867)	997	(14)	64
Interest income	636,948	401,029	32,003	23,933
Foreign exchange, net	43,061	52,866	2,154	3,392
(Increase) Decrease in customers and other accounts receivable	(66,706)	212,038	(8,042)	12,978
(Increase) decrease in inventories	70,191	662,095	4,161	39,225
Increase (decrease) in suppliers and other accounts payable	2,561,122	(198,370)	115,409	(15,362)
Income tax paid	(26,833)	(672,908)	(2,546)	(39,741)
Other operating expenses	371,672	232,964	19,783	13,903
<b>Cash flows from operating activities</b>	<b>5,936,384</b>	<b>4,971,572</b>	<b>281,474</b>	<b>294,735</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>				
Business acquisitions, net of cash acquired	0	(0)	0	0
Interest received	49,067	11,218	2,480	669
Acquisition of intangible assets	(31,985)	(70,972)	(1,576)	(4,188)
Acquisition of property, plant and equipment	(3,122,704)	(1,714,661)	(155,589)	(101,847)
Sale of property, plant and equipment	867	(997)	14	(64)
<b>Cash flows from investing activities</b>	<b>(3,104,755)</b>	<b>(1,775,411)</b>	<b>(154,670)</b>	<b>(105,430)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>				
Proceeds from loans and debt	20,575	127,780	1,038	7,691
Payments of loans and debt	(95,462)	(771,392)	(4,699)	(45,596)
Interest paid	(994,931)	(477,151)	(50,132)	(28,451)
Dividends paid to owners	0	0	0	0
Changes in the non-controlling interest	0	0	0	0
<b>Cash flows from investing activities</b>	<b>(1,069,818)</b>	<b>(1,120,764)</b>	<b>(53,792)</b>	<b>(66,355)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>1,761,811</b>	<b>2,075,398</b>	<b>73,012</b>	<b>122,950</b>
Exchange gains (losses) in cash and cash equivalents	93,715	161,579	(14,935)	2,830
Cash and cash equivalents at the beginning of the period	10,982,089	6,211,118	563,178	365,203
<b>Cash and cash equivalents at the end of the period</b>	<b>12,837,615</b>	<b>8,448,095</b>	<b>621,255</b>	<b>490,983</b>

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